

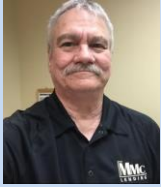
LUNCH AND

LEARN

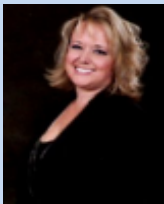
“How to Write an offer for a VA Buyer!”

Tuesday, July 25th, 2017

Guest Speakers:



Lee Iverson- Loan Officer
VA Home Loan Specialist
MMC Lending
Ca BRE #01205665
NMLS #287570



Jenni Williams
Escrow Officer
Pacific Trust Escrow, Inc

Topics

- Non-Allowable Fees
- Improving your market share
- Asking the right questions of your buyers
- Certificate of Eligibility- do all vets qualify?
- What's a DD-214?
- VA Appraisals
- Can the VA benefit be used more than once?
- Qualifying with residual income
- What is Entitlement?

Location:

Greater Antelope Valley
Association of REALTORS®
1112 West Avenue M4
Palmdale, CA 93551

Time:

10:45 a.m.- Check in
11:00 a.m.- 11:30 a.m.- Lunch
11:30 a.m.- 1:30 p.m.- Class

Cost:

\$5.00- GAVAR REALTOR
Members
\$10.00- GAVAR MLS Only
Members/ Registered Assistants

***No Refunds**

**Last day to register is Friday,
July 21st 2017 , if space allows.*

Register online now at:

www.gavar.org > Pay Online or
come to the Association Office.

****Out of respect for the speakers
& attendees, please do not arrive
later then 10 minutes after the
class has started. You will not be
allowed admission.**



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Lunch will be sponsored by:
Pacific Trust Escrow, Inc.

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