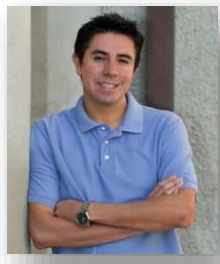


**Thursday  
September 7<sup>th</sup>, 2017**



**Speaker:  
John Reyes  
President of Social NetworkX Inc.**

[Click here to learn more about the class](#)

## Listing Presentation Secrets That CRUSH IT!

### 1<sup>st</sup> Session

10:15 a.m. Check In

10:30 a.m. -12:00 p.m.

Did you know there are words you can say or points you can convey to potential sellers that increase your chances of walking away with a signed listing agreement? Standout out from all others by leveraging the value of digital media when selling real estate. We've gathered effective listing presentation secrets and techniques from sales associates across the country which we share during this session.

## Real Estate Marketing State of the Union

### 2<sup>nd</sup> Session

1:15 p.m.- check in

1:30 p.m.-3:00 p.m.

It's critical that you have the most up to date data and industry statistics. Only then will you be able to fully appreciate the value and benefit made available to all real estate professionals. If you want to bring your office up to speed or if you're looking to start off your event the right way, this is the perfect session.

- Social Media Principles that all agents should know and be aware of
- iPad Must have Apps in Real Estate/ Paperless Technology

### Location:

**Greater Antelope Valley Association of REALTORS  
1112 West Avenue M-4  
Palmdale, CA 93551**

### **Cost Per Session is normally \$99:**

\$25.00 Per Session- GAVAR REALTOR/MLS Members  
\$40.00- If you attend both Sessions

No Refunds

**Last day to register is  
Tuesday, September 5<sup>th</sup> 2017, if space allows.**



**A Special Thank you to our Sponsors!**



**Laptops, iPads  
and Tablets welcome!**

*\*Please bring an extension cord  
with you to plug your device in*